

**Return Service Requested**

**LEP SPECIAL TOPIC SEMINAR: COLLECTIVE BARGAINING FOR  
LOCAL UNIONS**

*SEE INFORMATION INSIDE*

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**P**ROGRAM

*SPECIAL TOPIC  
SEMINAR*

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**COLLECTIVE  
BARGAINING  
FOR  
LOCAL UNIONS**



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**February 23-24, 2012**  
**UALR Campus**  
**Little Rock, AR**

**WHO SHOULD ATTEND?**

Union representatives, bargaining committee members, local union officers, and other union members interested in collective bargaining.

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## REGISTRATION DETAILS

### Seminar Check-in:

February 23 8:00 a.m. - 8:50 a.m.

### Seminar Hours:

February 23 9:00 a.m. - 4:30 p.m.

February 24 9:00 a.m. - 4:00 p.m.

**Registration Fee:** \$150 covers instruction, manuals, and lunch both days.

**Early Bird** \$125 **Deadline:** January 26, 2012

**Regular** \$150 **Deadline:** February 9, 2012



## COLLECTIVE BARGAINING FOR LOCAL UNIONS

- Assessing the Bargaining Environment
- Preparing the Local for Bargaining
- Understanding the Duty to Bargain
- Developing Contract Proposals
- Bargaining Strategy and Table Tactics
- Mock Bargaining Session



### Please Register Early!

A confirmation letter with more details will be sent. *If you miss the registration deadline or if you must delay payment of the registration fee, please call the Labor Education Program.*

### Continuing Education Units

CEUs are awarded for this seminar. UALR policy requires that you stay for the entire seminar to receive a certificate of completion and continuing education units.

**Questions?** Call LEP at (501) 569-8483 or fax at (501) 569-8538. You can also visit our web site at [www.iea.ualr.edu/lep](http://www.iea.ualr.edu/lep) or email us at [lep@ualr.edu](mailto:lep@ualr.edu)

### Location

University of Arkansas at Little Rock  
Reynolds Building  
Room 450  
2801 S. University Ave.  
Little Rock, AR 72204

### Parking

Free parking is available in Lot 13 on the north side of 28th Street, across the street from the Reynolds Building.

### Upcoming LEP Seminars

**Advanced Arbitration: Sharpening Your Skills**

April 4-6, 2012

**Special Topics in Employment Law**

June 14-15, 2012

UALR Campus, Little Rock, AR

## ABOUT THE LABOR EDUCATION PROGRAM

The Labor Education Program (LEP) is a regionally recognized provider of educational services and training programs for labor organizations and workers. Programs are conducted for local unions, central labor councils, and international unions at the regional or district level. Classes are held on the UALR campus or at locations convenient to the union.

## POSSIBLE HOTEL ACCOMODATIONS

### Crowne Plaza

201 S. Shackelford  
501-223-3000  
Toll Free: 1-866-276-6648  
[www.crowneplazalittlerock.com](http://www.crowneplazalittlerock.com)

### Hilton Little Rock Metro

925 S. University Ave.  
501-664-5020  
[www.littlerockmetrocenter.hilton.com](http://www.littlerockmetrocenter.hilton.com)

### Hampton Inn & Suites

1301 S. Shackelford Rd. or  
320 S. Commerce St.  
Toll Free: 1-866-457-7666  
[www.selectlittlerock.com/hmpt\\_index.php](http://www.selectlittlerock.com/hmpt_index.php)

### La Quinta Inn

200 S. Shackelford Rd. or  
617 S. Broadway  
Toll Free: 1-800-754-3757  
[www.lq.com/lq/index.jsp](http://www.lq.com/lq/index.jsp)

*It is the goal of UALR to eliminate discriminatory harassment and to promote equal opportunity regardless of race, gender, color, national origin, sexual orientation, age, religion, veteran's status, or disability. Anyone requiring special accommodations should contact LEP in advance of the conference.*

## LEP ADVISORY COMMITTEE

Chair, Pam Walker, Pres, OPEIU 105

Vice Chair, Jesus Sanchez,  
AFGE District 9

Alan Hughes, Pres, AR AFL-CIO

Ricky Belk, Sec-Treas, AR AFL-CIO

Patti Adams, TWU 555

Lindsay Brown, IUPAT 424

Michael Coleman, AEA

Carlton Collins, IBT 878

Stephen Copley, Chair, AR Interfaith  
Comm.

Don Davies, USW District 13

Jim Denton, IBEW District 10

Matt Fair, UA 155

Steve Gelios, UFCW 2008

Clint Harris, UAW Region 5

Kerry Hinton, AR APWU

Ed Jaros, AR Professional Firefighters

Mike Koller, AR CWA

Mark Martin, FMCS

Jim Oden, USW District 13

Valerie Rodriguez, IAM 463

Leroy Skinner, UAW 716

Barry Strange, AR Dept. of Labor

## COLLECTIVE BARGAINING FOR LOCAL UNIONS

Name(s) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

International Union \_\_\_\_\_ Local Union Number \_\_\_\_\_

Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_ Email: \_\_\_\_\_

Make check payable to:  
**Labor Education Program**

Check for \$\_\_\_\_\_ enclosed  
for \_\_\_\_ (number attending)

Please complete and return to:  
**UALR, Labor Education Program**  
2801 South University Avenue  
Little Rock, AR 72204-1099